



Put some of our  
best people on  
your team.



## Permanent Placement

BY **genesis10**<sup>®</sup>

**Drawing on our deep pool of elite talent, Genesis10 delivers candidates with the right mix of experience, thought leadership and cultural fit.**

You know the special set of risks associated with hiring for a permanent position—and the costs of leaving it unfilled.

“What if we burn people out by making them carry the extra workload? What if the candidate doesn't fit in well with our culture? What if they aren't leadership material? What if they lack the soft skills needed to 'connect' with their teams? What if they're just not *right*?”

Genesis10 understands these concerns. That's why we've structured our Permanent Placement offering in a way that reduces risk to the absolute minimum.

Unlike other placement firms who attempt to fill any role, Genesis10 *only* recruits business and technology leaders from a national database we've grown over the past decade. Plus, when you choose Genesis10, you get the power of a national recruiting team focused *only* on permanent placement.

We align with you to define the critical skills needed, as well as to understand the culture, environment and reporting structure where the candidate will perform.

Then we integrate these parameters into our proven interview methodology, a finely tuned process that results in a small number of highly qualified consultants. In fact, we submit only the top three candidates to you, sparing your company the significant time and energy required to interview unqualified candidates.

It's an efficient approach that quickly searches a national pool of talent to deliver candidates in your local area—candidates our recruiters have personally evaluated for executive presence and soft skills.

As a result, you get the right person working for you in less time.

### **Engaging us is simple.**

We also lower your risk by offering contingency and our hybrid, risk-sharing “Container” search. You pay the full placement fee only if you hire our candidate and the person stays for the guarantee period.

If for some reason that person doesn't work out within the guarantee period, we will find a qualified replacement on our nickel. It really is that simple.

**We're experts in technology experts.**

Clients choose Genesis10 Permanent Placement because we act as an extension of their human resources and recruiting departments. And they know we deliver only the most qualified candidates.

Because our database is so robust, we can deliver qualified candidates with experience in just about any industry. Our rich network of active and passive candidates includes proven performers in roles such as:

- Technology Leaders
- Systems Architects
- Software Developers (Java, C+, C++, .net)
- Data Analysts
- Database Administrator (DBA) and Developers
- Data Warehousing Professionals
- Enterprise Resource Planning (ERP) Professionals
- Customer Resource Management (CRM) Professionals
- Web Developers
- Project/Program Managers
- Business Analysts
- Technical Analysts
- Quality Assurance Specialists
- Business and Technical Communications Professionals



**No firm is more qualified to help you fill permanent business and technology positions.**

While other firms have attempted to place anyone and everyone, our focus since 1999 has been on finding and placing project and technology experts.

As a result of our single-minded pursuit of project and technology leadership, our pipeline is full of experienced people looking for permanent positions.

Many of these people are consultants who we have placed with multiple clients over several years and are now looking for permanent roles. Because we have been intimately involved throughout the course of their career, we have a detailed record of their life history and a list of references from their placements.

When it comes to finding the right person to fill a permanent position, this deep understanding of our candidates is invaluable.

Why not choose Genesis10, and let us demonstrate how smooth a permanent hire can be?

**Why choose Genesis10?**

RESPONSIVE, agile and aligned to deliver results

FOCUSED and defined delivery model for predictable, consistent and quality outcomes

PROVEN national recruiting model and reputation for finding top performing technology professionals who deliver results

COLLABORATIVE corporate culture that is...

- CONSULTATIVE
- INVOLVED in the industries and communities we serve
- GROUNDED on core values
- DRIVEN by challenges and desire for our client's success

**Genesis10 Suite of Services**



**Business Consulting**



**Technology Staffing**



**Delivery Centers**



**Permanent Placement**



**G10 Associates Program**

