



With training and mentoring from Genesis10, young talent goes further, faster.



## G10 Associates Program BY genesis10®

### The G10 Associates Program. Tomorrow's leaders with the skills and knowledge to assist you today.

As a wave of baby boomer retirement looms on the near horizon, more companies are recognizing a serious need to develop talent to fill the coming gap.

Yet, with shrinking or non-existent training budgets, they can't just hire college grads with zero experience and a steep learning curve ahead. They need junior hires who have gone through accelerated training and who can contribute immediately to business and technology initiatives.

That's why companies look to Genesis10 and the G10 Associates Program. This innovative program

mentors and develops the brightest recent graduates turning them into G10 Associates who are business and technology consulting professionals in extended assignments.

#### We scout, train and coach talent to play for your team.

Genesis10 recruits graduates in the top 10% of their class for business and technology project roles. These recruits attend a two-week Project Delivery Training Academy—facilitated and funded by Genesis10—where they receive customized on-boarding specific to a particular client and assignment.

Following training and on-boarding, these consultants are placed on 12- to 24- month assignments at associate level bill rates. While they're working for you, they'll also receive continued training and mentoring from us—at our expense.

Once they've been trained, new G10 Associates can contribute in a variety of ways, including:

- Eliciting and capturing requirements from business users
- Preparing agendas, facilitating meetings, taking minutes
- Risk and issue management
- Project reporting
- Use case modeling, data mapping, process mapping
- Task and resource tracking and management

Built in to the agreement is your right to hire and incentives for the G10 Associate to convert to being your fulltime employee.

**Everybody wins.**

In addition to giving a great start to talented young consultants, The G10 Associates Program provides a multitude of benefits for our clients.

**Cost Savings** – With junior talent on board, you can ensure that expensive, senior-level people are used only in roles requiring their greater experience. The optimum blend of people at various pay scales will help reduce overall project costs.



**Risk Reduction** – Genesis10 assumes all the risk by investing in recruiting and training, so you can “try before you buy” and know exactly who you’re hiring.

**Flexibility** – Although you have the option to hire at the end of the designated contract, you don’t have to. Bill rates are flexible, too, and can vary by volume, length of commitment and contract type.

**Quality** – Of the thousands of applications from college graduates,

we phone screen about 10 percent of applicants, meet half of the candidates we phone screen on campus, then interview less than half of those we met on campus in our offices. Each candidate spends 12 hours with G10 Associates Program leadership

before receiving a job offer. Ultimately, we extend offers to just 2 percent of total applicants.

**We have a strong network of talented, young consultants.**

G10 Associates are hand-picked and well-trained college graduates who are ready to understand, anticipate and deliver what your company requires to succeed. All these young consultants need is an opportunity to channel their knowledge and energy in an environment where they can develop their skills.

Talk to us about our G10 Associates Program, and let us show you how impressive tomorrow’s leadership can be today.

**Genesis10 Suite of Services**



**Business Consulting**



**Technology Staffing**



**Delivery Centers**



**Permanent Placement**



**G10 Associates Program**

**Why choose Genesis10?**

RESPONSIVE, agile and aligned to deliver results

FOCUSED and defined delivery model for predictable, consistent and quality outcomes

PROVEN national recruiting model and reputation for finding top performing technology professionals who deliver results

COLLABORATIVE corporate culture that is...

- CONSULTATIVE
- INVOLVED in the industries and communities we serve
- GROUNDED on core values
- DRIVEN by challenges and desire for our client’s success

